

Dulles South Business Alliance
Meeting Minutes
March 14, 2006
Location: Pleasant Valley United Methodist Church

In Bill Dean's absence, Ed Hoy opened the meeting.

Presentation

Ed welcomed our guest speakers from Inova Loudoun Hospital. Pat Walters, Executive Vice President and acting CEO, highlighted their many strides in quality healthcare including:

- Recognized Inova nurses with magnet status – only 5% of nurses in the nation are so honored.
- Planned Electronic ICU for 2006 – supporting oversight of ICU patients.
- Opened Cardiac Catheterization Lab in January.
- Coming soon with 24 x 7 pediatric care capabilities - Pediatric Emergency Room.
- Purchased 64-slice CAT scanner (super technology) for the Lansdowne campus.
- Received approval for West Wing project with a new 12-patient ICU.
- Adding two new and larger operating rooms at Lansdowne campus.
- Progressing with federally qualified health center for uninsured and low-income patients.
- Putting in new cancer center.

Their goal is to attain the top 10% in quality for not-for-profit healthcare institutions.

David Goldberg, Vice President of Development and Planning, talked about Inova's growth with plans to open new health centers in Middleburg, Lovettsville, Dulles Airport and Purcellville. For what they believe is a medically underserved Route 50 corridor, 94 acres of farmland (84 of which is useable) have been purchased from the Shockey family for an outpatient care facility, physician offices and eventual full-service hospital.

The outpatient center, called HealthPlex, will have a 24-hour emergency department, physical therapy, radiology, lab, and pharmacy. It will take about three years to complete. The adjacent hospital, to be known as the Inova Joseph A.W. Shockey Memorial Hospital, will be completed after the HealthPlex. The opening of a health center only a couple miles away in the Avonlea Office Park will take place before the end of this year. It will incorporate urgent care and diagnostics including a CT Scanner, along with rotating primary and specialty care physicians.

General Business

After the presentation and during general member discussion, there was talk about coordinating efforts with the area Chambers of Commerce. Mindy Williams, who couldn't make this meeting, is a DSBA director and the Chairwoman of the Loudoun County Chamber of Commerce. Also active with DSBA and present for this meeting

was Justin Exner, Vice Chairman of the Herndon-Dulles Chamber of Commerce. He expressed interest in partnership.

With May's agenda in mind, Bob Buchanan talked about the effort to coordinate the road networking configuration, which shows about \$1 billion of road improvements. Because of involvement from the private sector, there is a need to do away with duplication. A group of developers that are active in the Route 50 corridor has collectively hired consultants and are working on preparing an overall proffer and planned road improvements plan to show what roads could be built and when. This is intended to show the benefits of developing properties to their highest and best use, rather than developing properties "by right". The group will soon develop a PowerPoint presentation to show to various groups including the DSBA.

Supervisor Steve Snow reported that the Board of Supervisors is ready to vote on the landscape and architecture along Route 50. He personally wants to avoid the appearance of Route 50 east of Route 28 where setbacks are constricted.

A monthly donation of \$100 to the church for use of their hall was unanimously approved.

Next Meeting Information

Tuesday, May 9, 2006*

12:00 p.m. – 2:00 p.m.

Pleasant Valley United Methodist Church, Chantilly

Agenda

“Route 50 Partnerships: Road Solutions for the Future”

Presentation by the Dulles South Transportation Alliance:

Keynote Speaker:

- Martin Wells, P.E., President, Wells & Associates, LLC

Mr. Wells has 28 years of experience in traffic, transportation, transit, parking, and pedestrian planning and engineering. He has worked for private real estate developers; federal, state, and local public agencies; and institutions in 33 states, the District of Columbia and overseas. This experience includes traffic impact studies, transportation analyses of mixed-use developments, travel demand management studies, parking policy and needs studies, transit planning, and highway and parking facility design. Mr. Wells has provided expert testimony before numerous planning boards, elected officials, administrative hearing officers, and citizens groups.

* Equinox Investments, LLC will be our lunch sponsor.